

Dear Mr. DeMoranville,

January 8, 2014

I asked Meg for your contact information because I wanted to send a note letting you know how pleased I am with Meg and RLD.

We are just completing what I would consider a reasonably complex and rapidly changing project with [my customer]. [My customer] was delayed in placing an order for some equipment that they desperately needed at their new locations. As a result, we were under the gun from the start to deliver the right forklifts with the right attachments to 4 new locations that had not been determined yet.

I worked with Meg to develop a plan to deliver the first three units and then to deliver the last five units. In each case, the forklifts were scheduled to be used the day they [were] delivered or early the next day. Timing was critical and promises made had to be kept.

Meg and I were able to accomplish this and keep the customer informed along the way. We were also able to adapt quickly to the changes in locations that came even late in the game. As a result, my client is very impressed with our abilities to get the job done. This performance should endear him to us for some time.

I want to let you know how impressed I am with Meg's organizational and communication skills in establishing the plan and keeping me informed of the progress.

I look forward to working with your team and Meg for my next projects.

Sincerely,

Jerry Carter

Account Executive

Total Fleet Solutions – Holland, OH

***Note Scroll down for additional testimonials***



July 16, 2013

### **“Dinner at Vinny’s” and the Red Forklift**

Several months ago, Denise Winslow (WF Community Development) emailed me asking if WFEFI had forklifts available to purchase. She was looking for a forklift to enable workers at St. Vincent de Paul Center to remove pallets from trucks by the pallet rather than remove them by lifting them box by box. St. Vincent’s provides food and shelter for homeless and needy individuals in Salt Lake City, Utah. I checked a few resources without luck. A month later she asked again. This time, I was put in touch with Mark Schmitt (SVP) with WFEFI’s Manufacturer Services Group in Lincolnshire, IL (a group that specializes in financing forklifts). This time, the answer was different. Mark very kindly said, “Yes. We will find a way. We have been so blessed this year it’s our time to give back. It is my belief that God has blessed our business and I believe we, in turn, have an obligation to bless others.”

Mark coordinated with Lyndon Thompson (Head of WFEFI’s MSG) and Kenneth Howard (MSG’s Asset Management Manager) to conduct a search. Ken found a forklift that had just been returned at the end of a lease in California. Lyndon approved the donation of this forklift and Ken coordinated with the dealer (Asset Liquidity International) to give it a thorough safety and performance checkup and prepare it for shipping. The team explained the charitable nature of this project with one of their best transportation providers (RLD Transportation) who agreed to deliver the forklift for free.

St. Vincent’s was aware that Wells Fargo was looking for something but told me later they honestly didn’t think it would happen - or a “piece of junk” that didn’t work might show up. They have been disappointed with “we’ll try” pledges from others before.

On January 8, 2013 our beautiful red shiny forklift arrived. The workers were thrilled and their work effort to unload trucks was cut by a third. This donation will provide long term dividends because now a local grocer will be donating more fruits and vegetables since the time to unload the truck is minimal with the forklift.

On January 22, 2013 Denise Winslow and a team of WF volunteers who had also collected \$746.00 to provide stew meat for an extra hearty warm meal volunteered to serve dinner for the needy. Over 500 meals were served that night. The group was also able to get a snapshot around the red forklift that had been donated.

Mark Schmitt later remarked, “Making this donation more special was knowing that the beneficiaries of this truck were supported on a regular basis by Wells Fargo team members. Make no mistake, those team members are the ones doing the real heavy lifting...NOT the lift truck!”

It was a pleasure to be able to ask a few questions and watch emails start flying, phone calls being made and through it all a forklift being given that will improve work functionality, nutrition being improved for hundreds of people whose lives are more difficult than most of us can imagine. I am blessed.

*Sincerely,*

*Kathleen Sanchez, Title Administrator*

The Wells Fargo "Dinner at Vinny's" volunteers



"Dinner at Vinny's" patrons



St. Vincent's Head Chef with the forklift and WF volunteers



The Dealer that prepped the forklift

The trucking company that delivered it for free

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Thank you for your interest in Asset Liquidity International, Inc. Please fill out the following form within 24 hours.

Howard Boshers hb@aliquidity.com (909) 466-7041  
VP (909) 732-8838 Cell  
David Coronado David@aliquidity.com (909) 466-7041  
VP Operations (951) 551-1258 Cell

Asset Liquidity International, Inc.  
8885 White Oak #105, Rancho Cucamonga, CA 91730  
(909) 466-7041 (909) 466-7041

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RLD Transportation is a transportation services company that specializes in the movement of forklifts and heavy machinery. RLD provides transportation solutions to more than 4000 material handling manufacturers, distributors, wholesalers, dealers, and non-industry clients in the continental U.S. and Canada. The company is noted for its understanding of the material handling industry and its outstanding customer service in the specialized movement of all types of forklifts, scooters, boomlifts, and heavy machinery.

RLD Transportation has more than thirty years experience in all aspects of the trucking industry. Our knowledgeable staff has a reputation for providing outstanding customer service at the best possible price. Whether you need a single Less Than Truckload (LTL) freight delivery, need to arrange end-of-line returns, repositioning, C.O.D. shipments, blind shipments, or a customized transportation solution, we have the answer.

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RLD Transportation, Inc. P.O. Box 79483, North Carmouth, MA 02747 Phone: 606.981.6840 © RLD Transportation, Inc.

### **Customer Testimonial from Ohio Warehouse Equipment**

Ohio Warehouse Equipment has worked with RLD Transportation for several years. RLD understands our business and the forklift industry and so they always know what we need when we're trying to move a forklift from one place to another.

When we request a quote RLD is always prompt in their reply, provide very competitive rates, and never go back on a quote. They are true specialists in their field. They handle finding the right truck and driver and manage the whole process from beginning to end. All that Ohio Warehouse Equipment has to worry about when we move a forklift is paying our RLD invoice.

And if you've had trouble with customer service at other freight brokers, you won't have to worry about that with RLD. They are always courteous, polite, and knowledgeable about your load. RLD is a company that likes what it does, and it definitely shows.

To learn more about Ohio Warehouse Equipment you can visit their website at [www.ohiowarehouse.com](http://www.ohiowarehouse.com)

Andrew Guild  
Ohio Warehouse Equipment  
Phone: 216-904-4744  
Fax: 216-661-3429  
[andrew@ohweo.com](mailto:andrew@ohweo.com)

**Scroll down to see more testimonials**

### **Customer Testimonial from Healds Valley Farms**

All of the trucks are on the road. I want to thank you and your company for your prompt service and your helpfulness. I have passed on to my sales team your information. I have informed them to use your company when we can. We do not secure most of our trucks. When we do need one we will give you the opportunity to quote the freight. Thanks again to you and everyone I have dealt with during this process. Being a boss I know we never hear about our good employees, only the bad ones. So feel free to forward this to your supervisor. You, Kathy and Annie did a great job!

Thanks Again!

Take care

Todd

Todd Rierson

Vice President

Healds Valley Farms